# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

#### CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 31, 2012

# **RPX** Corporation

(Exact name of registrant as specified in its charter)

Delaware

(State or other Jurisdiction of Incorporation)

001-35146 (Commission File No.) 26-2990113 (IRS Employer Identification No.)

One Market Plaza Suite 800

San Francisco, CA 94105 (Address of principal executive offices, including zip code)

(866) 779-7641

(Registrant's telephone number, including area code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition.

On July 31, 2012, RPX Corporation issued a press release announcing its financial results for the quarter ended June 30, 2012. The full text of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

# Item 9.01 Financial Statements and Exhibits.

### (d) Exhibits.

Exhibit No.	Description
99.1	Press release issued by RPX Corporation dated July 31, 2012

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**RPX** Corporation

By: /s/ Martin E. Roberts

Martin E. Roberts General Counsel

Dated: July 31, 2012



## **RPX Announces Second Quarter 2012 Financial Results**

SAN FRANCISCO – July 31, 2012 – RPX Corporation (NASDAQ: RPXC), a leading provider of patent risk management solutions, today announced its financial results for the second quarter ended June 30, 2012.

#### **Financial Highlights**

- · Revenue for the second quarter of fiscal 2012 totaled \$55.2 million, up 42% from the prior year period
- GAAP net income for the second quarter of fiscal 2012 was \$13.2 million or \$0.25 per pro forma diluted share<sup>[1]</sup>
- Non-GAAP net income for the second quarter of fiscal 2012 was \$15.4 million or \$0.29 per pro forma diluted share<sup>[1]</sup>

"RPX made solid progress in the second quarter, expanding our client network to 120, and reducing risk for our existing client base, evidenced by strong renewal metrics," said John Amster, CEO of RPX Corporation. "We were also pleased with the progress on our new products and services that we hope will expand our ability to clear patent risk from the market."

#### Summary Results

Revenue for the second quarter increased 42% to \$55.2 million, compared to \$38.9 million in the second quarter of 2011.

Net acquisition spend during the quarter totaled \$53.5 million, and included eight new acquisitions of patent assets, in addition to the exercise of previously negotiated options to acquire licenses for new clients.

GAAP net income for the quarter was \$13.2 million or \$0.25 per diluted share, compared to \$7.7 million or \$0.15 per diluted share in the second quarter of 2011. Net income was \$0.25 per pro forma diluted share<sup>[1]</sup> in the second quarter, compared to \$0.16 per pro forma diluted share<sup>[1]</sup> in the second quarter of 2011.

Non-GAAP net income for the quarter, which excludes stock-based compensation and the amortization of acquired intangibles (in each case, net of tax), was \$15.4 million or \$0.29 per pro forma diluted share<sup>[1]</sup>, compared to \$8.8 million or \$0.18 per pro forma diluted share<sup>[1]</sup> in the second quarter of 2011.

As of June 30, 2012, RPX had cash, cash equivalents and short-term investments of \$219.9 million.

#### **Business Outlook**

This outlook reflects the Company's current and preliminary view and may be subject to change. Please see the paragraph regarding "Forward-Looking Statements" at the end of this news release. The Company provided the following business outlook for the third quarter and full year 2012:

	Third Quarter 2012	Full Year 2012
Revenue	\$46.7 – \$47.1 Million	\$193 – \$203 Million
Non-GAAP Cost of Revenue as a Percentage of Revenue	_	40% - 43%
Non-GAAP SG&A	_	\$45 – \$49 Million
Non-GAAP Net Income	\$8.0 - \$8.5 Million	\$42 – \$48 Million
Non-GAAP Effective Tax Rate	36%	36%
Diluted Shares Outstanding (Pro Forma Weighted Average)	53.0 Million	53.5 Million
Net Acquisition Spend	-	\$110 - \$120 Million

The above outlook is forward-looking. Actual results may differ materially. Please refer to the information under the caption "Use of Non-GAAP Financial Information" below.

<sup>[1]</sup>Pro forma diluted share computed to give effect to the shares of restricted stock outstanding as of the original date of issuance and the conversion of the Company's redeemable convertible preferred stock into common stock using the as-if converted method as though the conversion had occurred as of January 1, 2011 or the original issuance, if later.

# **Conference Call**

RPX management will host a conference call and live webcast for analysts and investors at 2:00 p.m. PDT/5:00 p.m. EDT on July 31, 2012. Parties in the United States and Canada can access the call by dialing 1-877-941-4774, using conference code 4550496. International parties can access the call by dialing 1-480-629-9760, using conference code 4550496.

RPX will offer a live webcast of the conference call which can be accessed from the "Investor Relations" section of the Company's website at www.rpxcorp.com. The webcast will be archived there for a period of 30 days. An audio replay of the conference call will also be available two hours after the call and will be available for 30 days. To hear the replay, parties in the United States and Canada should call 1-800-406-7325 and enter conference code 4550496. International parties should call 1-303-590-3030 and enter conference code 4550496.

#### **About RPX Corporation**

RPX Corporation (NASDAQ: RPXC) is a leading provider of patent risk solutions, offering defensive buying, acquisition syndication, patent intelligence and advisory services. Since its founding in 2008, RPX has introduced efficiency to the patent market by providing a rational alternative to litigation. The San Francisco-based company's pioneering approach combines principal capital, deep patent expertise, and client contributions to generate enhanced patent buying power. By acquiring patents, RPX helps to mitigate and manage patent risk for its growing client network.

#### RPX Announces Second Quarter 2012 Financial Results

#### **Use of Non-GAAP Financial Information**

This news release dated July 31, 2012 contains non-GAAP financial measures. Tables are provided in this news release that reconcile the non-GAAP financial measures to the most directly comparable financial measures prepared in accordance with Generally Accepted Accounting Principles (GAAP). These non-GAAP financial measures include non-GAAP cost of revenues, non-GAAP selling, general and administrative expense, non-GAAP net income, and non-GAAP earnings per share.

To supplement the Company's consolidated financial statements presented on a GAAP basis, management believes that these non-GAAP measures provide useful information about the Company's core operating results and thus are appropriate to enhance the overall understanding of the Company's past financial performance and its prospects for the future. Management is excluding from its non-GAAP operating results stock-based compensation expenses (inclusive of related employer payroll taxes) and the amortization of acquired intangible assets. Management uses these non-GAAP measures to evaluate the Company's financial results, and believes investors wish to exclude the effects of such items in comparing our financial performance with that of other companies. The adjustments to the Company's GAAP results are made with the intent of providing both management and investors a more complete understanding of the Company's underlying operational results, trends and performance. The presentation of additional information is not meant to be considered in isolation or as a substitute for or superior to financial results determined in accordance with GAAP.

#### **Forward-Looking Statements**

This news release and its attachments contain forward-looking statements within the meaning of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements include statements regarding RPX's future financial performance as well as any statements regarding the Company's strategic and operational plans. The Company's actual results may differ materially from those anticipated in these forward-looking statements. Factors that may contribute to such differences include, among others, the Company's ability to maintain an adequate rate of growth, the impact of the current economic climate on the Company's business, the Company's ability to effectively manage its growth, and the Company's ability to attract new clients and retain existing clients. Forward-looking statements are often identified by the use of words such as, but not limited to, "anticipate," "believe," "can," "continue," "could," "estimate," "expect," "intend," "may," "will," "plan," "project," "seek," "should," "target," "will," and similar expressions or variations intended to identify forward-looking statements. More information about potential factors that could affect the Company's business and financial results is contained in the Company's most recent annual report on Form 10-K, its quarterly reports on Form 10-Q, and the Company's other filings with the SEC. The Company does not intend, and undertakes no duty, to update any forward-looking statements to reflect future events or circumstances.

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# **Contacts:**

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## RPX Corporation Condensed Consolidated Statements of Operations (in thousands, except per share data) (unaudited)

		Three Months Ended June 30,				Six Months E	nded June 30,	
		2012		2011		2012		2011
Revenue	\$	55,238	\$	38,850	\$	99,087	\$	73,240
Cost of revenue		20,511		14,528		38,528		28,193
Selling, general and administrative expenses		13,533		11,286		26,756		19,396
(Gain) on sale of patent assets, net		-		-		(177)		-
Operating income		21,194		13,036		33,980		25,651
Interest income		72		42		123		68
Interest and other expense, net		(25)		(235)		(96)		(634)
Income before provision for income taxes		21,241		12,843		34,007		25,085
Provision for income taxes		8,053		5,177		12,738		10,724
Net income	\$	13,188	\$	7,666	\$	21,269	\$	14,361
Net income available to common stockholders:								
Basic	\$	12,976	\$	4,714	\$	20,782	\$	5,607
Diluted	\$	12,985	\$	4,924	\$	20,806	\$	6,091
Net income per common share:								
Basic	\$	0.26	\$	0.16	\$	0.43	\$	0.31
Diluted	\$	0.25	\$	0.15	\$	0.40	\$	0.29
Weighted-average shares used in computing net income per	common sh	nare:						
Basic		49,454		28,941		48,881		18,141
Diluted		51,787		33,131		51,517		21,187
					-			

# RPX Corporation Condensed Consolidated Balance Sheets (in thousands) (unaudited)

		June 30, 2012		ember 31, 2011
Assets				
Current assets:				
Cash and cash equivalents	\$	68,059	\$	106,749
Short-term investments		151,817		126,976
Restricted cash		-		500
Accounts receivable		13,543		16,160
Prepaid expenses and other current assets		8,522		12,124
Deferred tax assets		4,604		5,192
Total current assets		246,545		267,701
Patent assets, net		192,445		163,352
Property and equipment, net		3,437		2,317
Intangible assets, net		4,091		1,837
Goodwill		16,460		1,675
Restricted cash, less current portion		-		147
Deferred tax assets, less current portion		8,672		300
Other assets		3,002		665
Total assets	\$	474,652	\$	437,994
Liabilities and stockholders' equity				
Current liabilities:				
Accounts payable	\$	595	\$	821
Accrued liabilities		4,624		7,762
Deferred revenue		98,259		96,513
Deferred payment obligations		1,099		5,056
Other current liabilities		6,033		2,182
Total current liabilities		110,610		112,334
Deferred revenue, less current portion		7,721		11,762
Deferred tax liabilities		22,837		14,695
Other liabilities		38		119
Total liabilities		141,206		138,910
Common stock		5		5
Additional paid-in capital		272,413		259,315
Retained earnings		61,056		259,315 39,787
Accumulated other comprehensive loss		(28)		(23)
-			_	
Total stockholders' equity	<u>+</u>	333,446	<b>#</b>	299,084
Total liabilities and stockholders' equity	\$	474,652	\$	437,994

		Six Months Ended June 30,		
		2012	2011	
Cash flows from operating activities				
Net income	\$	21,269 \$	14,361	
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		38,938	28,176	
Stock-based compensation		5,012	2,936	
Excess tax benefit from stock-based compensation		(5,423)	(203)	
Imputed interest on deferred payment obligations		93	436	
Gain on sale of patent assets		(177)	-	
Amortization of premium on investments		2,473	195	
Deferred taxes		588	25	
Other		(11)	(4)	
Changes in assets and liabilities:				
Accounts receivable		2,617	6,360	
Prepaid expenses and other assets		3,745	666	
Accounts payable		(226)	330	
Accrued and other liabilities		(3,987)	(3,205)	
Deferred revenue		(2,349)	5,014	
Net cash provided by operating activities		62,562	55,087	
Cash flows from investing activities				
Purchases of investments classified as available-for-sale		(127,932)	(40,100)	
Maturities and sale of investments classified as available-for-sale		105,887	970	
Business acquisition		(45,765)	(3,000)	
Decrease in restricted cash		647	-	
Purchases of intangible assets		(52)	(95)	
Purchases of property and equipment		(1,400)	(706)	
Acquisitions of patent assets		(36,730)	(43,151)	
Proceeds from sale of patent assets		200	80	
Net cash used in investing activities		(105,145)	(86,002)	
		(103,143)	(00,002)	
Cash flows from financing activities				
Repayments of principal on deferred payment obligations		(4,050)	(16,404)	
Proceeds from issuance of common stock in initial public offering, net of issuance costs		-	157,828	
Proceeds from exercise of stock options and other common stock issuances		2,520	2,025	
Excess tax benefit from stock-based compensation		5,423	203	
Net cash provided by financing activities		3,893	143,652	
Net increase (decrease) in cash and cash equivalents		(38,690)	112,737	
Cash and cash equivalents at beginning of period		106,749	46,656	
Cash and cash equivalents at end of period	\$	68,059 \$	159,393	
Cash and cash equivalents at tha or period	Ψ	00,035 \$	155,555	

# RPX Corporation Reconciliation of Pro Forma Net Income Per Share (in thousands, except per share data) (unaudited)

	Three Months Ended June 30,			Six Months Ended June 30,				
		2012		2011		2012		2011
Net income	\$	13,188	\$	7,666	\$	21,269	\$	14,361
Pro forma net income per share:								
Basic	\$	0.26	\$	0.18	\$	0.43	\$	0.35
Diluted	\$	0.25	\$	0.16	\$	0.40	\$	0.33
Shares used in computing pro forma net income per share:								
Basic:								
Basic weighted-average common shares		49,454		28,941		48,881		18,141
Less: Conversion of redeemable convertible preferred								
shares		-		(14,989)		-		(7,536)
Add: Assumed conversion of redeemable convertible								
preferred shares		-		26,230		-		26,230
Add: Restricted stock		809		3,505		1,146		3,741
Shares used in computing pro forma basic net income per								
share		50,263		43,687		50,027		40,576
Diluted:								
Diluted weighted-average common shares		51,787		33,131		51,517		21,187
Less: Conversion of redeemable convertible preferred				-				
shares		-		(14,989)		-		(7,536)
Add: Assumed conversion of redeemable convertible								
preferred shares		-		26,230		-		26,230
Add: Restricted stock		809		3,505		1,146		3,741
Shares used in computing pro forma diluted net income per								
share		52,596		47,877		52,663		43,622

#### RPX Corporation Reconciliation of GAAP to Non-GAAP Net Income Per Share (in thousands) (unaudited)

	Three Months Ended June 30,			Six Months Ended June 30			l June 30,	
		2012		2011		2012		2011
Net income	\$	13,188	\$	7,666	\$	21,269	\$	14,361
Stock-based compensation <sup>[1]</sup>		2,608		1,888		5,281		2,936
Amortization of acquired intangible assets <sup>[2]</sup>		321		-		471		-
Income tax adjustments <sup>[3]</sup>		(747)		(714)		(1,635)		(482)
Non-GAAP net income	\$	15,370	\$	8,840	\$	25,386	\$	16,815
Pro forma non-GAAP net income per share:								
Basic	\$	0.31	\$	0.20	\$	0.51	\$	0.41
Diluted	\$	0.29	\$	0.18	\$	0.48	\$	0.39
Pro forma weighted-average shares:								
0 0		E0 262		42 607		E0 027		40 E76
Basic		50,263		43,687		50,027		40,576
Diluted		52,596		47,877		52,663		43,622

### RPX Corporation Reconciliation of GAAP to Non-GAAP Cost of Revenue (in thousands) (unaudited)

Three Months Ended June 30, Six Months Ended June 30, 2012 2011 2012 2011 \$ \$ \$ Cost of revenue 20,511 \$ 14,528 38,528 28,193 Amortization of acquired intangible assets<sup>[2]</sup> (56)(112)Non-GAAP cost of revenue \$ 20,455 14,528 \$ 38,416 \$ 28,193 \$

# RPX Corporation Reconciliation of GAAP to Non-GAAP Selling, General and Administrative Expenses (in thousands) (unaudited)

	Three Months Ended June 30,			Six Months Ended June 30,				
		2012		2011		2012		2011
Selling, general and administrative expenses	\$	13,533	\$	11,286	\$	26,756	\$	19,396
Stock-based compensation <sup>[1]</sup>		(2,608)		(1,888)		(5,281)		(2,936)
Amortization of acquired intangible assets <sup>[2]</sup>		(265)		-		(359)		-
Non-GAAP selling, general and administrative expenses	\$	10,660	\$	9,398	\$	21,116	\$	16,460

[1] RPX excludes stock-based compensation and related employer payroll taxes from its non-GAAP financial measures.

<sup>[2]</sup> RPX excludes amortization expense related to intangible assets (other than patents) acquired in conjunction with the acquisition of businesses from its non-GAAP financial measures.

<sup>[3]</sup> Amount reflects income taxes associated with the above noted non-GAAP exclusions.

# RPX Corporation Additional Metrics (\$ in thousands) (unaudited)

	As of an		Three Months Ended ne 30,		
Operating Metrics	20	2012			
Number of clients		120		96	
Net additions		4		15	
Trailing four quarters		24		45	
Gross acquisition spend	\$	107,684	\$	21,722	
Trailing four quarters	\$	183,709	\$	84,314	
Net acquisition spend	\$	53,454	\$	21,722	
Trailing four quarters	\$	124,854	\$	72,936	
Full time equivalent headcount		126		81	
Financial Metrics					
Subscription revenue	\$	45,813	\$	35,550	
Other revenue		9,425		3,300	
Revenue	\$	55,238	\$	38,850	
	¢	210.070	¢	100.007	
Cash, cash equivalents and short-term investments	\$	219,876	\$	198,697	
Deferred revenue, current and noncurrent	\$	105,980	\$	87,574	