# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 28, 2015

# **RPX** Corporation

(Exact name of registrant as specified in its charter)

Delaware

(State or other Jurisdiction of Incorporation)

001-35146 (Commission File No.) 26-2990113

(IRS Employer Identification No.)

**One Market Plaza** 

Suite 800

San Francisco, CA 94105

(Address of principal executive offices, including zip code)

(866) 779-7641

(Registrant's telephone number, including area code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition.

On July 28, 2015, RPX Corporation issued a press release announcing its financial results for the second quarter ended June 30, 2015. The full text of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits.

Exhibit No.	Description
99.1	Press release issued by RPX Corporation dated July 28, 2015

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**RPX** Corporation

By: /s/ MARTIN E. ROBERTS

Martin E. Roberts General Counsel

Dated: July 28, 2015



## **RPX Announces Second Quarter 2015 Financial Results**

SAN FRANCISCO – July 28, 2015 – RPX Corporation (NASDAQ: RPXC), the leading provider of patent risk management solutions, today announced its financial results for the second quarter ended June 30, 2015.

#### **Financial Highlights**

- Subscription revenue for the second quarter of fiscal 2015 was \$67.6 million, up 5% compared to \$64.3 million in the prior year period
- There were 225 clients in RPX's network as of June 30, 2015, including 62 insurance policy holders.

"RPX executed successfully against its goals in the second quarter," said John Amster, CEO of RPX Corporation. "We continued to reduce patent risk for our clients, expanded the infrastructure for our insurance offering, and remained on track for our planned growth over the second half of the year."

#### **Summary Results**

Revenue for the second quarter was \$67.6 million, compared to \$64.3 million in the second quarter of 2014.

Net acquisition spend during the quarter totaled \$20.5 million, and included 21 new acquisitions of patent assets.

GAAP net income for the second quarter was \$8.0 million or \$0.14 per diluted share, compared to \$9.4 million or \$0.17 per diluted share in the second quarter of 2014.

Non-GAAP net income for the second quarter, which excludes stock-based compensation, the amortization of acquired intangibles, and fair value adjustments on deferred payment obligations (in all cases, net of tax), was \$11.2 million or \$0.20 per diluted share, compared to \$12.9 million or \$0.24 per diluted share in the second quarter of 2014.

As of June 30, 2015, RPX had cash, cash equivalents and short-term investments of \$381.2 million.

#### **Business Outlook**

This outlook reflects the Company's current and preliminary view and may be subject to change. Please see the paragraph regarding "Forward-Looking Statements" at the end of this news release.

The Company provided the following business outlook for the third quarter of fiscal 2015:

Subscription revenue <sup>[1]</sup>	\$67.7 - \$68.2 million
Fee-related revenue	\$0.0 million
Total revenue	\$67.7 - \$68.2 million
Net income (non-GAAP)	\$7.8 - \$8.5 million
Effective tax rate (non-GAAP)	37%
Weighted-average diluted shares outstanding	56.2 million

The Company provided the following business outlook for the full year 2015:

Subscription revenue <sup>[1]</sup>	\$265.0 - \$275.0 million
Fee-related revenue	\$20.0 - \$25.0 million
Total revenue	\$285.0 - \$300.0 million
Cost of revenue (non-GAAP)	\$145.0 - \$150.0 million
SG&A (non-GAAP)	\$60.0 - \$64.0 million
Net income (non-GAAP)	\$50.0 - \$54.0 million
Effective tax rate (non-GAAP)	37%
Weighted-average diluted shares outstanding	55.9 million
Net acquisition spend	\$170.0 million

The above outlook is forward-looking. Actual results may differ materially. Please refer to the information under the caption "Use of Non-GAAP Financial Information" below.

[1] Subscription revenue is comprised of revenue generated from membership subscription services, premiums earned from insurance policies, and management fees.

#### **Conference Call**

RPX management will host a conference call and live webcast for analysts and investors at 2:00 p.m. PDT/5:00 p.m. EDT on July 28, 2015. Parties in the United States and Canada can access the call by dialing 1-888-428-9490, using conference code 3788526. International parties can access the call by dialing 1-719-325-2215, using conference code 3788526.

RPX will offer a live webcast of the conference call which can be accessed from the "Investor Relations" section of the Company's website at http://ir.rpxcorp.com. An audio replay of the conference call will also be available approximately two hours after the call and will be available for 30 days. To hear the replay, parties in the United States and Canada should call 1-888-203-1112 and enter conference code 3788526. International parties should call 1-719-457-0820 and enter conference code 3788526.

#### About RPX Corporation

RPX Corporation (NASDAQ: RPXC) is the leading provider of patent risk solutions, offering defensive buying, acquisition syndication, patent intelligence, insurance services, and advisory services. Since its founding in 2008, RPX has introduced efficiency to the patent market by providing a rational alternative to litigation. The San Francisco-based company's pioneering approach combines principal capital, deep patent expertise, and client contributions to generate enhanced patent buying power. By acquiring patents and patent rights, RPX helps to mitigate and manage patent risk for its growing client network.

#### **Use of Non-GAAP Financial Information**

This news release dated July 28, 2015 contains non-GAAP financial measures. Tables are provided in this news release that reconcile the non-GAAP financial measures to the most directly comparable financial measures prepared in accordance with Generally Accepted Accounting Principles (GAAP). These non-GAAP financial measures include non-GAAP cost of revenue, non-GAAP selling, general and administrative expenses, non-GAAP other income, net, non-GAAP net income, and non-GAAP net income per share.

To supplement the Company's condensed consolidated financial statements presented on a GAAP basis, management believes that these non-GAAP measures provide useful information about the Company's core operating results and thus are appropriate to enhance the overall understanding of the Company's past financial performance and its prospects for the future. Management is excluding from its non-GAAP operating results stock-based compensation expenses (inclusive of related employer payroll taxes), the amortization of acquired intangible assets (other than patents), fair value adjustments on deferred payment obligations, and their related tax effects. Management uses these non-GAAP measures to evaluate the Company's financial results, and believes these non-GAAP measures may prove useful to investors who wish to consider the impact of certain items when comparing the Company's financial performance with that of other companies. The adjustments to the Company's GAAP results are made with the intent of providing both management and investors a more complete understanding of the Company's underlying operational results, trends and performance. The presentation of additional information should not be considered in isolation or as a substitute for or superior to financial results determined in accordance with GAAP.

#### **Forward-Looking Statements**

This news release and its attachments contain forward-looking statements within the meaning of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements include statements regarding the future financial performance of RPX as well as any statements regarding the Company's strategic and operational plans. The Company's actual results may differ materially from those predicted or implied in these forward-looking statements. Factors that may contribute to such differences include, among others, the Company's ability to maintain an adequate rate of growth, the success of the Company's insurance business and other new initiatives, and the Company's ability to attract new clients and retain existing clients. Forward-looking statements are often identified by the use of words such as, but not limited to, "anticipate," "believe," "can," "continue," "could," "estimate," "expect," "intend," "may," "plan," "project," "seek," "should," "target," "will," "would," and similar expressions or variations intended to identify forward-looking statements. More information about potential factors that could affect the Company's business and financial results is included under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's most recent annual report on Form 10-K and its quarterly reports on Form 10-Q on file and available at the SEC's website at www.sec.gov. The Company does not intend, and undertakes no duty, to update any forward-looking statements to reflect future events or circumstances.

#### Contacts:

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## **RPX** Corporation Condensed Consolidated Statements of Operations (in thousands, except per share data)

(unaudited)

\$	<b>2014</b> 126,181
	126,181
	60,462
	35,834
)	(699)
	30,584
	193
	30,777
	11,518
\$	19,259
\$	0.36
\$	0.35
_	53,004
	54,622
2) 5 5 1 1	3 \$ 7 \$ 4

## RPX Corporation Condensed Consolidated Balance Sheets (in thousands) (unaudited)

	June 30, 2015		cember 31, 2014
Assets			
Current assets:			
Cash and cash equivalents	\$ 101,872	\$	78,019
Short-term investments	279,282		239,514
Restricted cash	679		584
Accounts receivable	11,590		24,793
Prepaid expenses and other current assets	11,947		3,466
Deferred tax assets	4,459		4,400
Total current assets	409,829		350,776
Patent assets, net	242,198		236,349
Property and equipment, net	4,417		4,151
Intangible assets, net	2,663		3,526
Goodwill	19,978		19,978
Restricted cash, less current portion	727		1,091
Deferred tax assets, less current portion	_		93
Other assets	6,359		26,100
Total assets	\$ 686,171	\$	642,064
Liabilities and stockholders' equity	 	-	
Current liabilities:			
Accounts payable	\$ 653	\$	235
Accrued liabilities	9,115		14,257
Deferred revenue	137,849		133,316
Deferred payment obligations	8,650		_
Other current liabilities	502		640
Total current liabilities	156,769		148,448
Deferred revenue, less current portion	4,774		2,893
Deferred tax liabilities	44		_
Other liabilities	5,783		5,678
Total liabilities	167,370		157,019
Stockholders' equity:			
Common stock	5		5
Additional paid-in capital	337,647		326,280
Retained earnings	181,389		158,868
Accumulated other comprehensive loss	(240)		(108)
Total stockholders' equity	518,801		485,045
Total liabilities and stockholders' equity	686,171	\$	642,064

## RPX Corporation Condensed Consolidated Statements of Cash Flows (in thousands)

(unaudited)

		d June 30,	
		2015	2014
Operating activities			
Net income	\$	26,061 \$	19,259
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization		69,991	59,289
Stock-based compensation		8,525	8,868
Excess tax benefit from stock-based compensation		(1,195)	(2,006)
Gain on sale of patent assets, net		(592)	(699)
Amortization of premium on investments		3,181	3,380
Deferred taxes		(186)	(978)
Fair value adjustment on deferred payment obligations		(705)	
Other		_	(500)
Changes in assets and liabilities, net of business acquired:			
Accounts receivable		13,203	26,414
Prepaid expenses and other assets		(12,097)	(5,274)
Accounts payable		418	11
Accrued and other liabilities		(4,850)	(823)
Deferred revenue		6,314	(6,636)
Net cash provided by operating activities		108,068	100,305
Investing activities			
Purchases of investments		(137,663)	(106,618)
Maturities of investments		100,548	98,920
Business acquisition, net of cash acquired		(425)	(2,169)
Decrease in restricted cash		269	144
Purchases of property and equipment		(1,134)	(790)
Acquisitions of patent assets		(48,936)	(73,948)
Proceeds from sale of patent assets		650	860
Acquisition of other assets		(2,500)	_
Net cash used in investing activities		(89,191)	(83,601)
Financing activities			
Repayments of principal on deferred payment obligations		(935)	_
Proceeds from deferred payment obligations		6,270	_
Proceeds from exercise of stock options and other common stock issuances		4,294	2,399
Taxes paid related to net-share settlements of restricted stock units		(2,307)	(2,675)
Excess tax benefit from stock-based compensation		1,195	2,006
Repurchase of common stock		(3,541)	
Net cash provided by financing activities		4,976	1,730
Net increase in cash and cash equivalents		23,853	18,434
Cash and cash equivalents at beginning of period		78,019	100,155
Cash and cash equivalents at end of period	\$	101,872 \$	118,589

## RPX Corporation Reconciliation of GAAP to Non-GAAP Net Income Per Share (in thousands, except per share data)

(unaudited)

	Three Months Ended June 30,			Six Months Ended Jun			June 30,	
		2015		2014		2015		2014
Net income	\$	8,030	\$	9,399	\$	26,061	\$	19,259
Stock-based compensation <sup>[1]</sup>		4,810		5,162		8,802		9,081
Amortization of acquired intangible assets <sup>[2]</sup>		431		257		862		562
Fair value adjustment on deferred payment obligations <sup>[3]</sup>		(705)		_		(705)		_
Income tax adjustments <sup>[4]</sup>		(1,410)		(1,873)		(2,700)		(3,242)
Non-GAAP net income	\$	11,156	\$	12,945	\$	32,320	\$	25,660
Non-GAAP net income per share:								
Basic	\$	0.20	\$	0.24	\$	0.59	\$	0.48
Diluted	\$	0.20	\$	0.24	\$	0.58	\$	0.47
Weighted-average shares used in computing net income per share:								
Basic		54,490		53,203		54,334		53,004
Diluted		55,687		54,776		55,457		54,622

## RPX Corporation Reconciliation of GAAP to Non-GAAP Cost of Revenue (in thousands) (unaudited)

	Three Months Ended June 30,				Six Months Ended June 30,			June 30,
	2015			2014		2015		2014
Cost of revenue	\$	36,985	\$	31,542	\$	71,744	\$	60,462
Amortization of acquired intangible assets <sup>[2]</sup>		(50)		(47)		(100)		(103)
Non-GAAP cost of revenue	\$	36,935	\$	31,495	\$	71,644	\$	60,359

## RPX Corporation Reconciliation of GAAP to Non-GAAP Selling, General and Administrative Expenses (in thousands) (unaudited)

	Three Months Ended June 30,			Six Months Ended June 30,			June 30,	
		2015		2014		2015		2014
Selling, general and administrative expenses	\$	18,997	\$	18,579	\$	38,456	\$	35,834
Stock-based compensation <sup>[1]</sup>		(4,810)		(5,162)		(8,802)		(9,081)
Amortization of acquired intangible assets <sup>[2]</sup>		(381)		(210)		(762)		(459)
Non-GAAP selling, general and administrative expenses	\$	13,806	\$	13,207	\$	28,892	\$	26,294

## RPX Corporation Reconciliation of GAAP to Non-GAAP Other Income, Net (in thousands) (unaudited)

	Three Months Ended June 30,			Six Months Ended June 30,				
		2015		2014		2015		2014
Other income, net	\$	934	\$	94	\$	1,055	\$	193
Fair value adjustment on deferred payment obligations <sup>[3]</sup>		(705)		_		(705)		—
Non-GAAP other income, net	\$	229	\$	94	\$	350	\$	193

## **RPX** Corporation **Additional Metrics** (in thousands, except client and headcount data) (unaudited)

	As of	As of and for the Three June 30						
Operating Metrics		2015		2014				
Number of clients		225		184				
Net additions		1		6				
Trailing four quarters		41		27				
Gross acquisition spend	\$	20,575	\$	18,795				
Trailing four quarters	\$	1,027,013	\$	139,162				
Net acquisition spend	\$	20,500	\$	17,795				
Trailing four quarters	\$	137,156	\$	131,412				
Full time equivalent headcount		153		138				
	As of	As of and for the Three Months Er June 30,						
Financial Metrics		2015		2014				
Subscription revenue <sup>[5]</sup>	\$	67,551	\$	64,293				
Fee-related revenue		—		—				
Total revenue	\$	67,551	\$	64,293				
Cash, cash equivalents and short-term investments	\$	381,154	\$	317,554				
Deferred revenue, current and noncurrent	\$	142,623	\$	131,207				

<sup>[1]</sup> RPX excludes stock-based compensation and related employer payroll taxes from its non-GAAP financial measures.

<sup>[2]</sup> RPX excludes amortization expense related to intangible assets (other than patents) acquired in conjunction with the acquisition of businesses from its non-GAAP financial measures. measures.
[3] RPX excludes fair value adjustments related to its deferred payment obligations from its non-GAAP financial measures.
[4] Amount reflects income taxes associated with the above noted non-GAAP exclusions.
[5] Subscription revenue is comprised of revenue generated from membership subscription services, premiums earned from insurance policies, and management fees.